

Port of Galveston 2023 Budget
2023 BUDGET
PASSENGER COUNT AND CARS PARKED ANALYSIS

SHIP	PAX CAPACITY	2022 8 + 4 FORECAST PORT CALLS	2022 PAX MOVEMENTS 8 + 4 FORECAST	2022 CARS 8 + 4 FORECAST	2022 8 + 4 PASSENGER UTILIZATION	# OF PASSENGER MOVEMENTS TO PARKED CARS	2023 BUDGET PORT CALLS	2023 PAX MOVEMENTS BUDGET	2023 CARS BUDGET	2023 PASSENGER UTILIZATION	# OF PASSENGER MOVEMENTS TO PARKED CARS
Carnival Jubilee	6,631						7	80,088	6,944	86.3%	5.8
Total Carnival X-Large Class	6,631						7	80,088	6,944	86.3%	5.8
Carnival Breeze	4,891	70	521,095	37,443	76.1%	7.0	78	636,319	62,088	83.4%	5.1
Carnival Dream	4,633	51	370,449	23,201	78.4%	8.0	50	385,929	31,700	83.3%	6.1
Carnival Vista	4,977	52	422,666	23,943	81.7%	8.8	45	365,561	28,803	81.6%	6.3
Total Carnival Large Class	14,501	173	1,314,210	84,587	78.5%	7.8	173	1,387,809	122,591	82.9%	5.7
Disney Wonder	2,750	7	7,557	587	19.6%	6.4					
Disney Magic	2,750	8	22,254	2,274	50.6%	4.9	14	47,575	5,247	61.8%	4.5
Total Disney	5,500	15	29,811	2,861	36.1%	5.2	14	47,575	5,247	61.8%	4.5
Princess Ruby	3,080	2	9,240	-	75.0%	0.0	15	76,384	6,529	82.7%	5.8
Total Princess Medium Class	3,080	2	9,240	-	75.0%	0.0	15	76,384	6,529	82.7%	5.8
Princess Regal	4,272						8	59,808	4,784	87.5%	6.3
Total Princess Large Class	4,272						8	59,808	4,784	87.5%	6.3
Norwegian Prima	3,215						3	17,361	1,428	90.0%	6.1
Total Norwegian Medium Class	3,215						3	17,361	1,428	90.0%	6.1
RCCL Allure of the Seas	6,780	9	83,898	4,351	68.7%	9.6	43	475,956	38,872	81.6%	6.1
RCCL Harmony of the Seas	6,780						10	112,887	9,040	83.3%	6.2
Total RCCL X-Large Class	13,560	9	83,898	4,351	68.7%	9.6	53	588,843	47,912	81.9%	6.1
RCCL Liberty of the Seas	3,798	44	260,358	14,906	77.9%	8.7					
Total RCCL Large Class	3,798	44	260,358	14,906	77.9%	8.7					
RCCL Adventure of the Seas	4,000	38	175,709	12,288	57.8%	7.1	26	147,600	14,430	71.0%	5.1
RCCL Voyager of the Seas	4,000						51	301,600	27,183	73.9%	5.5
Total RCCL Medium Class	8,000	38	175,709	12,288	57.8%	7.1	77	449,200	41,613	72.9%	5.4
RCCL Radiance of the Seas	2,702						11	38,098	3,960	64.1%	4.8
RCCL Grandeur of the Seas	1,992	40	142,995	15,716	89.7%	4.5					
Total RCCL Enchantment Vision Seas	7,396	40	142,995	15,716	89.7%	4.5	11	38,098	3,960	64.1%	4.8
Grand Total	69,953	321	2,016,221	134,709	75.0%	7.5	361	2,745,166	241,008	80.3%	5.7

36% improvement in passenger utilization

24% improvement in parked cars

Port of Galveston 2023 Budget
Supplemental Schedule
Conference Registration Fees - Accounts 5071 & 6071

Description / Department	Engineering	Executive	Finance	Operations	Parking	Public Relations	Safety-Security	Grand Total
AAPA	-	-	-	2,000	-	-	-	2,000
AAPA 2023 2023 POWERS Summit & Expo Tampa	-	1,200	-	-	-	-	-	1,200
AAPA Annual Conference	-	6,000	-	-	-	-	-	6,000
AAPA Annual Convention 2023	-	1,700	-	-	-	-	-	1,700
AAPA Port Director's Seminar	-	725	-	-	-	-	-	725
AAPA Port Security Seminar	-	-	-	-	-	-	1,950	1,950
AG Open Meetings Training 2@3days	-	600	-	-	-	-	-	600
Annual Cruise Shipping Conf. Seatrade	-	3,600	-	-	-	-	-	3,600
CECON Texas ASCE	500	-	-	-	-	-	-	500
Commissioners Seminar	-	975	-	-	-	-	-	975
CPE Training	-	-	1,950	-	-	-	-	1,950
Cruise World (booth)	-	-	-	-	-	3,000	-	3,000
Executive Management Conf. AAPA	-	795	-	-	-	-	-	795
FBI NAA Conference	-	-	-	-	-	-	500	500
FCCA Conference	-	1,200	-	-	-	-	-	1,200
FCCA PAMAC Cruise Summit	-	500	-	-	-	-	-	500
Finance Staff Government Financial Officers Assn. of Texas (GFOAT)	-	1,200	-	-	-	-	-	1,200
GFOA National	-	-	2,000	-	-	-	-	2,000
GFOAT Meeting/Conference	-	-	2,000	-	-	-	-	2,000
Grants Training	-	-	1,000	-	-	-	-	1,000
Gulf Ports Meeting	-	400	-	-	-	-	-	400
IAMPE	-	1,100	-	-	-	-	-	1,100
International Parking and Mobility Conference	-	-	-	-	2,400	-	-	2,400
Latin American Congress of Ports	-	1,500	-	-	-	-	-	1,500
MarSec East Conference	-	-	-	-	-	-	790	790
Open Records Conference 2023	-	600	-	-	-	-	-	600
Purchasing Training	-	-	3,000	-	-	-	-	3,000
Seatrade Cruise Global	-	-	-	-	-	1,500	-	1,500
SHRM - Annual	-	1,595	-	-	-	-	-	1,595
SHRM Certification	-	500	-	-	-	-	-	500
Spring Conference - AAPA	-	1,600	-	-	-	-	-	1,600
SuiteWorld	-	-	3,000	-	-	-	-	3,000
TCOLE Training Conference	-	-	-	-	-	-	200	200
TDEM Conference	-	-	-	-	-	-	1,185	1,185
Texas Parking and Transportation	-	-	-	-	650	-	-	650
Texas Parking and Transportation	-	-	-	-	325	-	-	325
Texas Police Chiefs Conference	-	-	-	-	-	-	500	500
TPCA LE Leadership Conference	-	-	-	-	-	-	950	950
TPCA Program Manager Training	-	-	-	-	-	-	100	100
Grand Total	500	25,790	12,950	2,000	3,375	4,500	6,175	55,290

Port of Galveston 2023 Budget
Supplemental Schedule
Travel - Accounts 5081-5084 & 6081-6084

Description / Department	Transportation (5081/6081)	Lodging (5082/6082)	Meals (5083/6083)	Tips/ Misc. (5084/6084)	Total
Engineering					
CECON Texas ASCE	317	800	300	120	1,537
Cruise Vessel Verification Trip (Trip to FL)	600	300	150	70	1,120
Misc. Project Related Travel (~12 RT trips to Woodlands)	1,075	-	600	-	1,675
Total Engineering	1,992	1,100	1,050	190	4,332
Executive					
AAPA 2023 2023 POWERS Summit & Expo Tampa	400	1,200	375	50	2,025
AAPA Annual Conference	5,844	2,083	625	167	8,719
AAPA Annual Convention 2023	400	1,500	400	50	2,350
AAPA Port Director's Seminar	702	2,000	225	50	2,977
AG Open Meetings Training 2@3days	450	800	250	75	1,575
Annual Cruise Shipping Conf. Seatrade	1,841	2,000	500	150	4,491
Commissioners Seminar	477	750	240	-	1,467
Executive Management Conf. AAPA	766	700	225	75	1,766
FCCA Conference	2,333	-	300	150	2,783
FCCA PAMAC Cruise Summit	983	500	200	150	1,833
Finance Staff Government Financial Officers Assn. of Texas (GFOAT)	602	750	150	50	1,552
Gulf Ports Meeting	627	400	225	50	1,302
Latin American Congress of Ports	1,127	1,000	300	100	2,527
Open Records Conference 2023	450	800	175	75	1,500
SHRM - Annual	400	800	300	50	1,550
Spring Conference - AAPA	1,041	2,000	250	75	3,366
Texas Ports Meetings (2)	750	600	300	-	1,650
Various Conferences, Seminars, Meetings, AAPA Committee Meetings, CLIA Meetings	2,775	2,000	350	100	5,225
Various CPE's for Port Director CPA License	150	-	150	50	350
Various Meetings in Washington, DC and Austin TX	2,656	3,180	650	200	6,686
Total Executive	24,773	23,063	6,190	1,667	55,693

Port of Galveston 2023 Budget
Supplemental Schedule
Travel - Accounts 5081-5084 & 6081-6084

Description / Department	Transportation (5081/6081)	Lodging (5082/6082)	Meals (5083/6083)	Tips/ Misc. (5084/6084)	Total
Finance					
GFOAT Meeting/Conference	450	2,800	400	150	3,800
CPE Training	1,180	1,200	600	350	3,330
GFOA National	1,206	1,500	300	100	3,106
Grants Training	756	1,500	400	25	2,681
Purchasing training	1,568	1,350	225	75	3,218
Purchasing continuing education	112	-	-	-	112
SuiteWorld	763	1,500	300	150	2,713
Total Finance	6,035	9,850	2,225	850	18,960
Operations					
AAPA	1,676	2,500	266	200	4,642
Break Bulk	125	-	100	120	345
Total Operations	1,801	2,500	366	320	4,987
Parking					
International Parking and Mobility Conference	560	1,800	600	50	3,010
Texas Parking and Transportation	560	1,200	150	40	1,950
Texas Parking and Transportation	280	600	75	20	975
Total Parking	1,400	3,600	825	110	5,935
Public Relations					
Breakbulk Americas	38	-	150	30	218
Breakbulk Americas	38	-	150	30	218
Cruise World (booth)	838	1,400	300	50	2,588
Seatrade Cruise Global	838	2,300	450	50	3,638
Total Public Relations	1,750	3,700	1,050	160	6,660
Safety-Security					
FBI NAA Conference	1,150	1,200	375	250	2,975
MarSec East Conference	1,190	1,668	600	500	3,958
TCOLE Training Conference	315	1,200	375	250	2,140
TDEM Conference	927	2,400	900	375	4,602
Texas Police Chiefs Conference	400	1,200	375	250	2,225
TPCA LE Leadership Conference	391	-	-	-	391
TPCA Program Manager Training	275	-	50	-	325
AAPA Port Security Seminar	3,300	2,000	750	500	6,550
Total Safety-Security	7,948	9,668	3,425	2,125	23,166
Grand Total	45,699	53,481	15,131	5,422	119,733

Port of Galveston 2023 Budget
Supplemental Schedule
Employee Training Fees - Accounts 5072 & 6072

Description / Department	C&M	Engineering	Executive	Finance	Parking	Safety-Security	Grand Total
Backflow testing certification	1,000	-	-	-	-	-	1,000
CDL commercial license training	1,800	-	-	-	-	-	1,800
eLearning Skilled Trades training	2,800	-	-	-	-	-	2,800
eLearning Supervisor training	350	-	-	-	-	-	350
ASCE GIS for Asset Management Certificate	-	4,000	-	-	-	-	4,000
ASCE Port Engineer Certificate (5 Courses)	-	6,500	-	-	-	-	6,500
ASCE Construction Engineering Certificate (6 Courses)/PMP Certificate	-	6,000	-	-	-	-	6,000
Enterprise Training Solutions	-	4,400	-	-	-	-	4,400
Geotech Design of Port Facilities	-	1,700	-	-	-	-	1,700
UHD AutoCAD 2D Advanced	-	400	-	-	-	-	400
SHRM Certification	-	-	1,500	-	-	-	1,500
MySkillSource	-	-	4,000	-	-	-	4,000
Breach Secure Now Breach Prevention, Dark web monitoring	-	-	2,400	-	-	-	2,400
Various CPE's for Port Director CPA License	-	-	2,500	-	-	-	2,500
CPE Training	-	-	-	1,000	-	-	1,000
Certification Testing	-	-	-	1,000	-	-	1,000
Training staff	-	-	-	-	1,500	-	1,500
Tuition Reimbursement	-	2,250	-	-	-	-	2,250
Misc. Training	-	-	-	-	-	25,100	25,100
Grand Total	5,950	25,250	10,400	2,000	1,500	25,100	70,200

Port of Galveston 2023 Budget
Supplemental Schedule
Membership Dues and Fees - Accounts 5074 & 6074

Description	Engineering	Executive	Finance	Operations	Parking	Security	Grand Total
AMERICAN ASSOC OF PORT AUTHORITIES	-	25,000	-	-	-	-	25,000
American Payroll Assoc.	-	-	300	-	-	-	300
ASCE	2,100	-	-	-	-	-	2,100
CPA License Port Director	-	250	-	-	-	-	250
CRUISE LINES INTERNATIONAL ASSOC.	-	11,000	-	-	-	-	11,000
FBI LEEDA Annual Fee	-	-	-	-	-	100	100
FBI NAA Annual Fee	-	-	-	-	-	250	250
System for Award Management from the US Federal Contractor Registration	-	600	-	-	-	-	600
Florida Caribbean Cruise Assoc	-	10,000	-	-	-	-	10,000
GALVESTON CHAMBER OF COMMERCE	-	10,000	-	-	-	-	10,000
Galveston Chamber of Commerce Annual Golf Tournament Hero's Sponsorship	-	1,500	-	-	-	-	1,500
GALVESTON SEAFARERS CENTER	-	2,500	-	-	-	-	2,500
Galveston Yacht Basin	-	-	-	-	-	6,000	6,000
GEDP Galveston Economic Development Partnerships, Inc.	-	2,500	-	-	-	-	2,500
GFOA	-	-	200	-	-	-	200
GFOA (includes ACFR)	-	-	1,000	-	-	-	1,000
GFOATx	-	-	300	-	-	-	300
GPA Grant Professionals Association	-	185	-	-	-	-	185
GREATER HOUSTON PORT BUREAU	-	2,500	-	-	-	-	2,500
Greater Houston Port Bureau (Corporate Membership)	-	-	-	3,000	-	-	3,000
Green Marine	-	10,000	-	-	-	-	10,000
GTOT	-	-	100	-	-	-	100
Gulf Ports Association	-	1,500	-	-	-	-	1,500
ICMA	-	300	-	-	-	-	300
Int'l Assoc. of Chiefs of Police	-	-	-	-	-	190	190
IPMI	-	-	-	-	1,500	-	1,500
IPMI CAPP Cert	-	-	-	-	500	-	500
Monthly Propeller Club Meetings	-	1,800	-	-	-	-	1,800
NIGP	-	-	250	-	-	-	250
Notary Renewal	-	-	-	-	-	180	180
NPA - CPP Certification	-	-	-	-	400	-	400
Police Executive Research Forum	-	-	-	-	-	115	115
PROPELLER CLUB PORT OF GALVESTON - Sponsorship	-	8,150	-	-	-	-	8,150
SAM'S CLUB Membership	-	-	300	-	-	-	300
SHRM	-	200	-	-	-	-	200
Southeast Texas Association of Public Purchasing Professionals	-	-	40	-	-	-	40
Table for Galveston Chamber of Commerce	-	3,500	-	-	-	-	3,500
Table for Seafarers Gala	-	2,500	-	-	-	-	2,500
TEXAS COMPTROLLER OF PUBLIC ACCOUNTS	-	-	100	-	-	-	100
Texas Municipal Police Association	-	-	-	-	-	336	336
Texas Parking and Transportation	-	-	-	-	1,150	-	1,150
Texas police Association	-	-	-	-	-	30	30
Texas Police Chief's Association	-	-	-	-	-	379	379
Texas Ports Association	-	15,000	-	-	-	-	15,000
Texas Society CPA	-	-	1,350	-	-	-	1,350
TWIC Renewal	-	-	-	-	-	1,503	1,503
TxCPA	-	-	400	-	-	-	400
TxPPA	-	-	150	-	-	-	150
Total	2,100	108,985	4,490	3,000	3,550	9,083	131,208

Port of Galveston 2023 Budget
Supplemental Schedule
Publications Schedule - Accounts 5075 & 6075

Description / Department	Engineering	Executive	Finance	Safety-Security	Grand Total
Agency 360 FTO Program	-	-	-	1,250	1,250
APA Payroll Guide	-	-	300	-	300
ASCE 7	200	-	-	-	200
Blue Book	-	-	400	-	400
Central Square CAD/RMS	-	-	-	6,300	6,300
GASB/Financial Implementation Guides	-	-	400	-	400
GIS Technologies in Port Facilities	60	-	-	-	60
Grammarly	-	-	-	1,050	1,050
Marine Traffic	-	-	-	648	648
Minimum Design Loads for Bld/Structures	180	-	-	-	180
Mooring of Ships to Piers and Wharves	100	-	-	-	100
Navigation Engineering and Practice	90	-	-	-	90
Police One Academy	-	-	-	2,760	2,760
Power DMS	-	-	-	4,634	4,634
Productivity Improvement for Construction	105	-	-	-	105
Public Solicitation Publications	-	-	21,600	-	21,600
Superion Annual Subscription	-	-	-	15,288	15,288
Texas State Directory	-	125	-	-	125
TPCA Recognition Program dues	-	-	-	1,440	1,440
Waterfront Inspection and Assessment	120	-	-	-	120
WAVE Application	-	-	-	720	720
Grand Total	855	125	22,700	34,090	57,770

Port of Galveston 2023

Budget

Supplemental Schedule

Contract Police / Contract Security - Accounts 5111 & 5112

Contract Police							
Department	Location	Rate Description	Days Staffed	Officers Needed	Bill Rate	Hours/Year	Cost Estimate
Parking	Lot A & B	Regular Rate	5	3	\$45.00	3024	\$136,080
Parking	Lot A & B	Special Event	5	3	\$55.00	96	\$5,280
Parking	Lot A & B	Holiday	5	3	\$60.00	240	\$14,400
					Lot A & B Total	3360	\$155,760
Parking	CT 10	Regular Rate	5	5	\$45.00	5120	\$230,400
Parking	CT 10	Special Event	5	5	\$55.00	280	\$15,400
Parking	CT 10	Holiday	5	5	\$60.00	240	\$14,400
					CT 10 Total	5640	\$260,200
					Total Contract Police	9000	\$415,960

Contract Security (Inter-Con)							
Department	Class	Post/Description	Days Staffed	Guards Needed	Bill Rate	Hours/Year	Cost Estimate
Cruise	Cruise : Cruise-CCL	CT 25, CT 28 and CT 10	7	8	\$21.11	9088	\$191,848
Cruise	Cruise : Cruise-CCL	CT 25, CT 28 and CT 10 Supervisor	7	1	\$26.44	640	\$16,922
					Total CCL	9728	\$208,769
Cruise	Cruise : Cruise-RCCL	CT 25, CT 28 and CT 10	7	3	\$21.11	4592	\$96,937
Cruise	Cruise : Cruise-RCCL	CT 25, CT 28 and CT 10 Supervisor	7	1	\$26.44	640	\$16,922
					Total RCL	5232	\$113,859
Cruise	Cruise : Cruise-General	CT 25, CT 28 and CT 10	7	7	\$21.11	3384	\$71,436
Cruise	Cruise : Cruise-General	CT 25, CT 28 and CT 10 w/ TWIC	7	1	\$24.91	1120	\$27,899
Cruise	Cruise : Cruise-General	CT 25, CT 28 and CT 10 Supervisor	7	1	\$26.44	1128	\$29,824
					Total Cruise General	5632	\$129,160
					Total Cruise Contract Security	20592	\$451,788
Operations	Cargo : Produce	Gate 14 and Gate 40	7	3	\$24.91	10311	\$256,847
Operations	Cargo : Produce	Gate 14 and Gate 40 Supervisor	7	1	\$26.44	4392	\$116,124
Operations	Cargo : Produce	Gate 14, 15, 21, 40 and MIC (TAS Rate)	7	1	\$37.94	84	\$3,187
					Total Produce	4476	\$376,158
Operations	Cargo : RoRo	Gate 14 and Gate 40	7	3	\$24.91	13140	\$327,317
Operations	Cargo : RoRo	Gate 14 and Gate 40 Supervisor	7	1	\$26.44	4368	\$115,490
					Total RoRo	17508	\$442,807
Operations	Cargo : RoRo	Gate 14, 15, 21, 40 and MIC (TAS Rate)	7	1	\$37.94	360	\$13,658
Operations	Cargo : VPC	Gate 14, 15, 21, 40 and MIC (TAS Rate)	7	1	\$37.94	144	\$5,463
Operations	Cargo : Wind	Gate 14, 15, 21, 40 and MIC (TAS Rate)	7	1	\$37.94	288	\$10,950
					Total TAS Rate	432	\$30,072
					Total Cargo Contract Security	22416	\$849,038
					Total Contract Security	43008	\$1,300,826

Total Contract Police & Contract Security						\$52,008.00	\$1,716,786
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Port of Galveston 2023 Budget
Supplemental Schedule
Other Professional Services

Financial Row	C&M	Cruise	Engineering	Executive	Finance	Operations	Parking	Safety-Security	Total
5127 - COGS- FIRE PROTECTION	4,500	30,000	-	-	-	3,120	400	1,500	39,520
5128 - COGS- SECURITY ALARMS	2,099	2,880	-	-	-	-	-	-	4,979
5129 - COGS- MISC. CONTRACT LABOR	30,000	-	-	-	-	-	384,000	25,500	439,500
Contractors reduce OT costs								25,500	25,500
Express	30,000								30,000
LAZ							384,000		384,000
5130 - COGS- SHUTTLE SERVICES	-	773,285	-	-	-	-	-	-	773,285
5131 - COGS- JANITORIAL SERVICES	-	312,000	-	-	-	-	270,816	21,735	604,551
Clean PD Building								21,735	21,735
Del Sol		312,000					270,816		582,816
5132 - COGS- TRASH DISPOSAL SERVICES	7,500	6,300	-	-	-	-	-	389	14,188
5133 - COGS- CARPET CLEANING	-	37,500	-	-	-	-	-	-	37,500
5135 - COGS- COMPUTER SERVICES	-	-	-	-	-	351,999	-	18,560	370,559
CACI / Telaforce PSG Projections						351,999		18,560	370,559
5138 - COGS- OTHER PROFESSIONAL SERVICES	-	-	240,000	-	-	12,000	-	900	252,900
AECOM CT2 Ground Water Monitoring/MSD			60,000						60,000
High Tides Land Surveying			60,000						60,000
Misc.						12,000			12,000
Other Professional Services								900	900
Engineering Inspection			120,000						120,000
6134 - SGA- PHOTOGRAPHY	-	-	-	5,282	-	-	-	-	5,282
6135 - SGA- COMPUTER SERVICES	-	-	-	212,144	42,000	-	-	-	254,144
20U Cabinet Space (1)				1,800					1,800
Cost for square footage of cabinet				6,336					6,336
Electric Service (20A 120V) (2)				4,464					4,464
GBTech				187,924					187,924
Performance Based Bandwidth (3)				6,120					6,120
Ricoh - Copier Services					42,000				42,000
SonicWALL renew service for TLEST network				1,500					1,500
Service support for Data center				4,000					4,000

Port of Galveston 2023 Budget
Supplemental Schedule
Other Professional Services

Financial Row	C&M	Cruise	Engineering	Executive	Finance	Operations	Parking	Safety-Security	Total
6136 - SGA- CONSULTING SERVICES	-	-	-	125,000	8,000	-	-	-	133,000
BERMELLO, AJAMIL, & PARTNERS Bermello, Ajamil & Partners Inc				10,000					10,000
Finance - Other Licenses/Software					6,000				6,000
Martin & Associates				45,000					45,000
Misc.				45,000					45,000
Purchasing - Other Licenses/Software					2,000				2,000
Robert Mariner				15,000					15,000
SGS				10,000					10,000
6137 - SGA- LEGAL SERVICES	-	-	-	405,000	-	-	-	-	405,000
6138 - SGA- OTHER PROFESSIONAL SERVICES	-	-	-	356,498	214,971	-	-	-	571,469
Community Strategies				72,000					72,000
Green Marine Verifier				25,000					25,000
Kastle Systems				1,533					1,533
Legislative Consultant - Texas				72,000					72,000
Moody Investment Services - Ratings Agency Fee					12,000				12,000
Potomac Partners DC				108,000					108,000
Purchasing - Other Licenses/Software					2,000				2,000
S&P Rating - Rating Agency Fee					20,000				20,000
SWAGIT				12,000					12,000
Misc.				75,286					75,286
To be Determined - Arbitrage Filing Fees					1,500				1,500
Trustee's				1,680					1,680
Veritrust				3,000					3,000
T Baker Smith				30,000					30,000
NetSuite - Premium Support					18,275				18,275
NetSuite - ACS Optimize (30 hours/month)					83,500				83,500
Harbor Mastery - Harbor Mastery Additional Support					33,669				33,669
6139 - SGA- AUDIT SERVICES	-	-	-	-	195,000	-	-	-	195,000
Grand Total	44,099	1,161,965	240,000	1,103,924	459,971	367,119	655,216	68,583	4,100,878

Port of Galveston 2023 Budget
Supplemental Schedule
Sales & Marketing, Public Relations

Description	Amount
AAPA COMMUNICATIONS Awards (3 entries) and Convention sponsorship	5,375
Adobe	2,520
American Journal of Transportation	9,000
Breakbulk	10,700
Breakbulk Magazine	11,600
Brochures and Folders	6,000
CivicPlus Website maintenance fee	5,055
Community Strategies	132,000
Cruise Business Review	30,000
Cruise Guide	6,000
Cruise Industry News	15,225
Cruise Times	7,500
Daily News Press Run	500
Freight Business Journal	15,000
Galveston Island Visitor's Guide	5,200
Global Trade Magazine	23,400
Inbound Logistics	5,000
Journal of Commerce	21,600
Lloyd's List	5,500
Make Calendars	1,600
Maritime Executive	21,000
Pop Up display for tradeshow	5,000
Print Ads	15,000
Profile Display	500
Promotional video	15,000
Seaports Magazine	11,778
Seaports of the Americas	3,600
Seatrade Cruise Global Exhibit Booth	21,318
Seatrade Cruise Review	5,200
Special Editions Publishing	7,500
Website Advertising	52,500
West Gulf Maritime Association	500
Who's Who	3,000
Photography	5,282
Promotional Items	40,000
Special Community Relations Projects	10,000
Special Functions	12,500
Grand Total	548,453

Port of Galveston 2023 Budget
Supplemental Schedule
Other Supplies and Expense

Description	C&M	Cruise	Engineering	Finance	Operations	Parking	Safety-Security	Total
5810 - COGS- OFFICE SUPPLIES	1,600		2,000			5,499	18,500	27,599
5811 - COGS- OTHER EXPENSES	9,100		6,700		800	12,000	33,850	62,450
5812 - COGS- POSTAGE						75	500	575
5813 - COGS- COPIERS & COPIER SUPPLIES		3,300				2,700		6,000
5815 - COGS- CREDIT CARD-ONLINE PREPAID PARKING FEES						367,146		367,146
5817 - COGS- CITY OF GALVESTON TRANSIT TERMINAL PARKING SHARE						10,651		10,651
5818 - COGS- CITY OF GALVESTON PELICAN CITY PAYMENT					12,000			12,000
5819 - COGS- CITY OF GALVSTON ANNUAL CITY PAYMENT					158,000			158,000
5820 - COS-CITY OF GALV ANNUAL CITY PMNT-OLD NAVY DOCK-PILOT					12,000			12,000
5822 - RCL-CRUISE LINE INCENTIVES						210,356		210,356
5822 - CCL-CRUISE LINE INCENTIVES						710,401		710,401
5823 - COS-FOREIGN TRADE ZONE EXPENSES					800			800
5824 - COS-MISCELLANEOUS OTHER SUPPLIES AND EXPENSES	4,500				200		10,000	14,700
5825 - BAD DEBT EXPENSES					90,000			90,000
6812 - SGA-POSTAGE				300				300
6813 - SGA-COPIERS & COPIER SUPPLIES				30,000		500		30,500
6822 - SGA-MISCELLANEOUS OTHER SUPPLIES AND EXPENSES				300				300
Total	15,200	3,300	8,700	30,600	273,800	1,319,329	62,850	1,713,779

Port of Galveston 2023 Budget
 Supplemental Schedule
 Grant Revenue

Department	Project ID	Total
Operations	EMW-2020-PU-00396 FEMA PSGP 97.056 #1 CYBERSECURITY & ACCESS CONTR UPGR TO CTS (\$1.196M)(75%/25%)	\$ 602,094
Operations	EMW-2021-PU-00502 FEMA PSGP 97.056 CT LPRS UPGR & SECURITY NETWORK CYBERSECURITY UPGR/MAIN (\$1,202,000)(FEMA 75%/ PORT 25%)	\$ 208,094
	Total FEMA Revenue	\$ 810,188
Engineering	Rider 37	\$ 350,000
	Total TXDOT Revenue	\$ 350,000
Total Grant Revenue		\$ 1,160,188
2022 8 + 4 Fcst		\$ 4,577,704
Change		\$ (3,417,516)