

Port of Galveston 2021 Budget
2021 BUDGET
PASSENGER COUNT AND CARS PARKED ANALYSIS

Ship	PAX Capacity	2019 PORT CALLS	2019 PAX ACT	2019 CARS ACT	Passenger Utilization	Cars Per Passenger	2021 BUDGET PORT CALLS	2021 PAX Budget	2021 CARS Budget	Passenger Utilization	Cars Per Passenger
Carnival Breeze	4,724	-	-	-	0.0%	0.0%	51	394,976	20,152	82.0%	2.6%
Carnival Dream	4,631	50	433,119	25,622	93.5%	3.0%	60	461,764	30,113	83.1%	3.3%
Carnival Vista	4,980	52	460,458	22,653	89%	2.5%	53	441,886	24,257	83.7%	2.7%
Total Carnival Large Class		102	893,577	48,275	91.1%	2.7%	164	1,298,626	74,522	83.0%	2.9%
Carnival Freedom	3,700	48	327,391	17,280	92.2%	2.6%	17	103,030	5,513	81.9%	2.7%
Carnival Valor	3,730	26	182,971	10,975	94.3%	3.0%	-	-	-	-	-
Total Carnival Medium Class		74	510,362	28,255	92.9%	2.8%	17	103,030	5,513	81.9%	2.7%
Disney Wonder	2,713	9	45,410	2,103	93.0%	2.3%	15	68,806	3,979	84.5%	2.9%
RCCL Explorer of the Seas	4,290	-	-	-	0.0%	0.0%	37	256,912	11,406	80.9%	2.2%
RCCL Liberty of the Seas	4,960	52	447,992	17,536	86.8%	2.0%	47	358,942	18,815	77.0%	3%
Total RCCL Large Class		52	447,992	17,536	86.8%	2.0%	84	615,854	30,220	78.6%	2.5%
RCCL ADVENTURE SEAS	3,835	-	-	-	0.0%	0.0%	37	239,799	10,161	84.5%	2.1%
RCCL Jewel of the Seas	2,702	-	-	-	0.0%	0.0%	10	45,046	2,651	83.4%	2.9%
RCCL Enchantment of the Seas	2,730	51	259,873	15,854	93.3%	3.1%	-	-	-	0.0%	0.0%
RCCL Vision of the Seas	2,514	9	38,434	2,019	84.9%	2.6%	-	-	-	0.0%	0.0%
Total RCCL Enchantment Vision Seas		60	298,307	17,873	92.2%	3.0%	10	45,046	2,651	83.4%	2.9%
Other											
Grand Total		297	2,195,648	114,042	90.8%	2.6%	327	2,371,161	127,047	81.9%	2.7%

Port of Galveston 2021 Budget
2021 BUDGET
PASSENGER COUNT AND CARS PARKED ANALYSIS

Scenario 1

Ship	PAX Capacity	2019 PORT CALLS	2019 PAX ACT	2019 CARS ACT	Passenger Utilization	Cars Per Passenger	2021 BUDGET PORT CALLS	2021 PAX Budget	2021 CARS Budget	Passenger Utilization	Cars Per Passenger
Carnival Breeze	4,724	-	-	-	0.0%	0.0%	43	332,761	16,881	81.9%	2.5%
Carnival Dream	4,631	50	433,119	25,622	93.5%	3.0%	44	335,741	22,075	83.3%	3.3%
Carnival Vista	4,980	52	460,458	22,653	89%	2.5%	40	333,208	18,447	83.6%	2.8%
Total Carnival Large Class		102	893,577	48,275	91.1%	2.7%	127	1,001,709	57,402	83.0%	2.9%
Carnival Freedom	3,700	48	327,391	17,280	92.2%	2.6%	10	59,115	3,144	81.9%	2.7%
Carnival Valor	3,730	26	182,971	10,975	94.3%	3.0%	-	-	-		
Total Carnival Medium Class		74	510,362	28,255	92.9%	2.8%	10	59,115	3,144	81.9%	2.7%
Disney Wonder	2,713	9	45,410	2,103	93.0%	2.3%	13	56,946	3,337	84.0%	2.9%
RCCL Explorer of the Seas	4,290	-	-	-	0.0%	0.0%	28	201,349	8,981	83.1%	2.2%
RCCL Liberty of the Seas	4,960	52	447,992	17,536	86.8%	2.0%	37	280,252	14,587	77.4%	3%
Total RCCL Large Class		52	447,992	17,536	86.8%	2.0%	65	481,601	23,568	79.7%	2.4%
RCCL ADVENTURE SEAS	3,835	-	-	-	0.0%	0.0%	27	172,255	7,291	82.4%	2.1%
RCCL Jewel of the Seas	2,702	-	-	-	0.0%	0.0%	5	22,523	1,326	83.4%	2.9%
RCCL Enchantment of the Seas	2,730	51	259,873	15,854	93.3%	3.1%	-	-	-	0.0%	0.0%
RCCL Vision of the Seas	2,514	9	38,434	2,019	84.9%	2.6%	-	-	-	0.0%	0.0%
Total RCCL Enchantment Vision Seas		60	298,307	17,873	92.2%	3.0%	5	22,523	1,326	83.4%	2.9%
Other											
Grand Total		297	2,195,648	114,042	90.8%	2.6%	246	1,794,148	96,068	82.0%	2.7%

Port of Galveston 2021 Budget
2021 BUDGET
PASSENGER COUNT AND CARS PARKED ANALYSIS

Scenario 2

Ship	PAX Capacity	2019 PORT CALLS	2019 PAX ACT	2019 CARS ACT	Passenger Utilization	Cars Per Passenger	2021 BUDGET PORT CALLS	2021 PAX Budget	2021 CARS Budget	Passenger Utilization	Cars Per Passenger
Carnival Breeze	4,724	-	-	-	0.0%	0.0%	30	234,017	11,843	81.9%	2.5%
Carnival Dream	4,631	50	433,119	25,622	93.5%	3.0%	24	184,519	12,301	83.9%	3.3%
Carnival Vista	4,980	52	460,458	22,653	89%	2.5%	24	195,652	11,080	83.6%	2.8%
Total Carnival Large Class		102	893,577	48,275	91.1%	2.7%	78	614,187	35,223	83.0%	2.9%
Carnival Freedom	3,700	48	327,391	17,280	92.2%	2.6%	3	15,199	776	82.2%	2.6%
Carnival Valor	3,730	26	182,971	10,975	94.3%	3.0%	-	-	-	-	-
Total Carnival Medium Class		74	510,362	28,255	92.9%	2.8%	3	15,199	776	82.2%	2.6%
Disney Wonder	2,713	9	45,410	2,103	93.0%	2.3%	8	33,815	2,021	83.1%	3.0%
RCCL Explorer of the Seas	4,290	-	-	-	0.0%	0.0%	19	137,121	6,130	83.0%	2.2%
RCCL Liberty of the Seas	4,960	52	447,992	17,536	86.8%	2.0%	23	176,826	9,113	78.4%	3%
Total RCCL Large Class		52	447,992	17,536	86.8%	2.0%	42	313,947	15,243	80.3%	2.4%
RCCL ADVENTURE SEAS	3,835	-	-	-	0.0%	0.0%	13	82,454	3,446	82.7%	2.1%
RCCL Jewel of the Seas	2,702	-	-	-	0.0%	0.0%	-	-	-	0.0%	0.0%
RCCL Enchantment of the Seas	2,730	51	259,873	15,854	93.3%	3.1%	-	-	-	0.0%	0.0%
RCCL Vision of the Seas	2,514	9	38,434	2,019	84.9%	2.6%	-	-	-	0.0%	0.0%
Total RCCL Enchantment Vision Seas		60	298,307	17,873	92.2%	3.0%	-	-	-	0.0%	0
Other											
Grand Total		297	2,195,648	114,042	90.8%	2.6%	143	1,059,601	56,709	82.2%	2.7%

Port of Galveston 2021 Budget
2021 BUDGET
PASSENGER COUNT AND CARS PARKED ANALYSIS

Scenario 3

Ship	PAX Capacity	2019 PORT CALLS	2019 PAX ACT	2019 CARS ACT	Passenger Utilization	Cars Per Passenger	2021 BUDGET PORT CALLS	2021 PAX Budget	2021 CARS Budget	Passenger Utilization	Cars Per Passenger
Carnival Breeze	4,724	-	-	-	0.0%	0.0%	24	188,748	9,397	82.4%	2.5%
Carnival Dream	4,631	50	433,119	25,622	93.5%	3.0%	16	127,500	8,603	84.7%	3.4%
Carnival Vista	4,980	52	460,458	22,653	89%	2.5%	17	141,069	7,812	83.3%	2.8%
Total Carnival Large Class		102	893,577	48,275	91.1%	2.7%	58	457,316	25,813	83.3%	2.8%
Carnival Freedom	3,700	48	327,391	17,280	92.2%	2.6%	-	-	-	0.0%	0.0%
Carnival Valor	3,730	26	182,971	10,975	94.3%	3.0%	-	-	-	0.0%	0.0%
Total Carnival Medium Class		74	510,362	28,255	92.9%	2.8%	-	-	-	0.0%	0.0%
Disney Wonder	2,713	9	45,410	2,103	93.0%	2.3%	8	33,815	2,021	83.1%	3.0%
RCCL Explorer of the Seas	4,290	-	-	-	0.0%	0.0%	13	90,800	4,151	83.0%	2.3%
RCCL Liberty of the Seas	4,960	52	447,992	17,536	86.8%	2.0%	16	125,376	6,434	77.8%	3%
Total RCCL Large Class		52	447,992	17,536	86.8%	2.0%	29	216,176	10,585	79.9%	2.4%
RCCL ADVENTURE SEAS	3,835	-	-	-	0.0%	0.0%	11	66,769	2,924	82.9%	2.2%
RCCL Jewel of the Seas	2,702	-	-	-	0.0%	0.0%	-	-	-	0.0%	0.0%
RCCL Enchantment of the Seas	2,730	51	259,873	15,854	93.3%	3.1%	-	-	-	0.0%	0.0%
RCCL Vision of the Seas	2,514	9	38,434	2,019	84.9%	2.6%	-	-	-	0.0%	0.0%
Total RCCL Enchantment Vision Seas		60	298,307	17,873	92.2%	3.0%	-	-	-	0.0%	0.0%
Other											
Grand Total		297	2,195,648	114,042	90.8%	2.6%	105	774,075	41,342	82.3%	2.7%

Port of Galveston 2021 Budget
Supplemental Schedule
Conference Registration Fees - Accounts 5071 & 6071

Description / Department	Administration	Engineering	Executive	Finance	Operations	Parking	Public Relations	Safety-Security	Grand Total
AAPA					1,000				1,000
AAPA Annual Conference			6,000				1,250		7,250
AAPA Conference Port Admin.	1,750		796						2,546
AAPA Port Director's Seminar			725						725
AG Open Meetings Training 2@3days			600						600
American Grant Writers' Assoc. Inc.			1,500						1,500
Annual Cruise Shipping Conf.			1,523						1,523
Annual Financial Updates				1,100					1,100
CLIA Cruise360							3,295		3,295
Commissioners Seminar			975						975
CPE Training				450					450
Cruise World (booth)							2,500		2,500
Executive Management Conf.			795						795
FBI NAA Conference								500	500
FCCA Conference			1,200						1,200
Finance Staff Government Financial Officers Assn. of Texas (GFOAT)			600						600
GFOA National Meeting				1,000					1,000
Gulf Ports Meeting			400						400
International Association of Maritime and Port Executives (IAMPE)	1,100								1,100
International Parking and Mobility Conference						1,200			1,200
Latin American Congress of Ports			1,500						1,500
MarSec East Conference								600	600
Payroll Update				500					500
Procurement				5,000					5,000
Purchasing and Contract Development				1,200					1,200
Purchasing Law				1,200					1,200
Real Estate Workshop			400						400
Seatrade Cruise Global					1,000		1,500		2,500
SHRM - Annual			1,595						1,595
SHRM - ProPrep			1,000						1,000
Spring Conference			800						800
TCOLE Training Conference								300	300
Texas Parking and Transportation						975			975
Texas Police Chiefs Conference								500	500
Unidentified CPE Training				1,000					1,000
Grand Total	2,850	-	20,409	11,450	2,000	2,175	8,545	1,900	49,329

Port of Galveston 2021 Budget
Supplemental Schedule
Employee Training Fees - Accounts 5072 & 6072

Description / Department	C&M	Executive	Engineering	Finance	Parking	Safety-Security	Grand Total
ASCE Port Engineer Certificate (11 courses)			9,500				9,500
ASCE Port Maintenance and Operations			1,700				1,700
Automotive tactical training	3,200						3,200
Backflow testing cerification renew	50						50
Backflow testing training, certification	1,200						1,200
CDL commerical license training	4,200						4,200
Design of Port Facilities			1,700				1,700
Enterprise Training Solutions			2,400				2,400
Group Craft skilled training	4,900						4,900
Miscellaneous Training						19,500	19,500
New Hire Training						5,100	5,100
Plumbing license renew training	450						450
Supervisory Training	1,000						1,000
TBD		750		750	1,500		3,000
UHD AutoCAD 2D Advanced			400				400
Various CPE's for CPA License		2,500					2,500
Grand Total	15,000	3,250	15,700	750	1,500	24,600	60,800

Port of Galveston 2021 Budget
Supplemental Schedule
Membership Dues and Fees - Accounts 5074 & 6074

Description / Department	Administration	Engineering	Executive	Finance	Operations	Parking	Public Relations	Safety-Security	Grand Total
AAPA Annual Membership			25,960	-			1,200		27,160
American Payroll Assoc.				250					250
ASCE		1,400							1,400
CPA license			250						250
Cruise Lines International Assoc.			11,000						11,000
FBI LEEDA Annual Fee								100	100
FBI NAA Annual Fee								375	375
FCCA			10,000						10,000
Galveston Chamber of Commerce			13,500						13,500
GEDP			2,500						2,500
GFOA				100					100
GFOA (includes CAFR)				1,000					1,000
GFOATx				100					100
Grant Professionals Assoc.	185		435						620
Greater Houston Port Bureau			2,500						2,500
Green Marine			7,200						7,200
GTOT				100					100
Gulf Ports Assoc.			400						400
ICMA	300								300
Int'l Assoc. of Chiefs of Police								380	380
Licensure Dues and Fees	283								283
Lloyds Register					5,000				5,000
NIGP				250					250
Notary Renewal								90	90
NPA - CPP Renewal						400			400
PMI						1,500			1,500
Police Executive Research Forum								115	115
Propeller Club			4,300						4,300
Public Relations Society of America							325		325
Sam's Club				300					300
Seafarer's Galveston			6,000						6,000
SHRM	200		450						650

Description / Department	Administration	Engineering	Executive	Finance	Operations	Parking	Public Relations	Safety-Security	Grand Total
Southeast Texas Assoc. of Public Purchasing Professionals				40					40
System for Awards Management			599						599
TBD	394								394
Texas Comptroller				100					100
Texas Parking and Transportation						1,150			1,150
Texas Police Chief's Association								608	608
Texas Society CPA				300					300
TWIC Renewal								626	626
TxCPA				200					200
TxPPA				150					150
WTW			250						250
Grand Total	1,362	1,400	85,344	2,890	5,000	3,050	1,525	2,294	102,865

Port of Galveston 2021 Budget
Supplemental Schedule
Publications Schedule - Accounts 5075 & 6075

Description / Department	Engineering	Executive	Finance	Safety-Securi	Grand Total
Agency 360 FTO Program				1,250	1,250
APA Payroll Guide			300		300
ASCE 7	200				200
Asphalt Mix Design and Construction	60				60
Blue Book			400		400
Minimum Design Loads for Bldgs/Strctures	180				180
Other to Be Determined (GASB Guides, Financial implementation Guides, Etc...)			400		400
Police One Academy				1,980	1,980
Power DMS				4,634	4,634
Productivity Improvoment for Construction	105				105
Public Solicitation Publications			12,000		12,000
Seaports Magazine		100			100
WAVE Application				720	720
Grand Total	545	100	13,100	8,584	22,329

Port of Galveston 2021 Budget
Supplemental Schedule
Travel - Accounts 5081-5084 & 6081-6084

Description / Department	Transportation (5081/6081)	Lodging (5082/6082)	Meals (5083/6083)	Tips/ Misc. (5084/6084)	Total
Administration	400	1,150	375	50	1,975
AAPA Conference	400	1,150	375	50	1,975
C&M	20	-	200	-	220
Plumbing license renew training	10		100		110
CDL commerical license training	10		100		110
Executive	20,350	16,808	4,640	1,217	43,015
AAPA Annual Conference	5,819	2,083	625	167	8,694
AAPA Conference Port Admin.	650	700	100		1,450
AAPA Port Director's Seminar	423	500	225	50	1,198
AG Open Meetings Training 2@3days	423	800	175	75	1,473
American Grant Development	1,200	800	300	50	2,350
Annual Cruise Shipping Conf.	640	1,025	300	75	2,040
Comissioners Seminar	473	750	240	-	1,463
Executive Management Conf.	760	700	225	75	1,760
FCCA Conference	844	-	100	150	1,094
Finance Staff Governement Financcial Officers Assn. of Texas (GFOAT)	98	750	150	50	1,048
Gulf Ports Meeting	323	400	225	50	998
Latin American Congress of Ports	623	1,000	300	100	2,023
Real Estate Workshop	623	500	225	50	1,398
SHRM - Annual	1,200	800	300	50	2,350
Spring Conference	760	1,000	150	75	1,985
Texas Ports Meetings (2)	675	300	150		1,125
Union Pacific Shoreline Railroad and Port Conference	523	700	150		1,373
Various Conferences, Seminars, AAPA Committee Meetings, CLIA Meetings & meetings with customers and Sales Calls	2,748	2,000	350	100	5,198
Various Meetings in Washington, DC and Austin TX with Legislators and agencies related to dredging ,security and economic development	1,545	2,000	350	100	3,995
Finance	1,333	2,200	475	235	4,243
GFOA National Meeting	759	1,600	200	100	2,659
Payroll Update	58	-	25	15	98
Purchasing and Contract Development	200	300	75	20	595
Purchasing Law	200	300	75	20	595

Description / Department	Transportation (5081/6081)	Lodging (5082/6082)	Meals (5083/6083)	Tips/ Misc. (5084/6084)	Total
Unidentified CPE Training	116	-	100	80	296
Operations	1,841	2,500	266	200	4,807
AAPA	834	1,250	133	100	2,316
Seatrade Cruise Global	1,008	1,250	133	100	2,490
Parking	988	2,450	425	85	3,948
International Parking and Mobility Conference	700	800	200	25	1,725
Texas Parking and Transportation	288	1,650	225	60	2,223
Public Relations	3,407	5,800	1,575	260	11,042
AAPA Conference	835	1,200	300	50	2,385
Breakbulk Americas	69	-	300	60	429
CLIA Cruise360	835	900	225	50	2,010
Seatrade Cruise Global	835	2,300	450	50	3,635
Cruise World (booth)	835	1,400	300	50	2,585
Safety-Security	6,364	7,579	2,325	2,000	18,268
FBI NAA Conference	1,325	834	225	250	2,634
MarSec East Conference	2,734	1,668	450	500	5,352
Port Counterterrorist Course	1,367	834	150	250	2,601
TCOLE Training Conference	508	2,000	750	500	3,758
Texas Police Chiefs Conference	287	1,200	375	250	2,112
TX Police Chief Leadership Series	143	1,043	375	250	1,811
Grand Total	34,683	38,487	10,081	4,047	87,298

Port of Galveston 2021 Budget
Supplemental Schedule
Contract Police / Contract Security - Accounts 5111 & 5112

Post	Armed?	Schedule	HPD	DPY	HPY	Bill Rate	Budget
CRUISE							
Supervisor	Yes	24x7 (Sun-Sat)	24	365	5,430	\$ 22.99	\$ 124,829.29
Traffic Control Supervisor	No	0600-1600	8	201	997	\$ 22.99	\$ 22,913.87
Traffic Control Point 1 (T1) pt	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 2 (T1) cw	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 2A (T1)cw	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 3 (T1)cw	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 3A (T1)cw	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 4 (T1) trn	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 5 (T1) 25	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 5A (T1)25	No	0600-1600	8	145	719	\$ 18.36	\$ 13,200.92
Traffic Control Point 6 (T2)pt	No	0600-1600	8	152	754	\$ 18.36	\$ 13,838.20
Traffic Control Point 7 (T2)cw	No	0600-1600	8	152	754	\$ 18.36	\$ 13,838.20
Traffic Control Point 7A (T2)cw	No	0600-1600	8	152	754	\$ 18.36	\$ 13,838.20
Traffic Control Point 8 (T2)cw	No	0600-1600	8	152	754	\$ 18.36	\$ 13,838.20
Traffic Control Point 8A (T2)cw	No	0600-1600	8	152	754	\$ 18.36	\$ 13,838.20
Traffic Control Point 9 (T2)	No	0600-1600	8	152	754	\$ 18.36	\$ 13,838.20
Traffic Control Point 10 (T2)28	No	0600-1600	8	152	754	\$ 18.36	\$ 13,838.20
Traffic Control Point 10A 28	No	0600-1600	8	199	987	\$ 18.36	\$ 18,117.12
Traffic Control Point R1	No	0600-1600	8	199	987	\$ 18.36	\$ 18,117.12
Traffic Control Point R2	No	0600-1600	8	98	486	\$ 18.36	\$ 8,922.00
Total Cruise					18,441		\$ 395,374.15
OPERATIONS							
Gate 40 A	Yes	24x7 (Sun-Sat)	24	365	11062	\$ 21.66	\$ 239,602.65
Gate 14 A	Yes	24x7 (Sun-Sat)	24	365	11060	\$ 21.66	\$ 239,559.60
Gate 14 B	Yes	0700-1500 (Sun-Sat)	8	365	3000	\$ 21.66	\$ 64,980.00
Total Operations					25,122		\$ 544,142.25
Grand Total Contract Police / Contract Security					49,156		\$ 939,516.40

Port of Galveston 2021 Budget
Supplemental Schedule
Services, Sales & Marketing

Description / Department	Administration	C&M	Cruise	Engineering	Executive	Finance	Operations	Parking	Public Relations	Safety-Security	Grand Total
5127 - COGS- FIRE PROTECTION		4,200	8,700				3,120	1,200	-	1,500	18,720
Fire extinguishers, etc.										1,500	1,500
Fire Protection Services		4,200	8,700				3,120	1,200			17,220
5128 - COGS- SECURITY ALARMS		-	4,350					6,600			10,950
Alarm Monitoring			4,350					6,600			10,950
5129 - COGS- MISC. CONTRACT LABOR		50,400	26,746					164,480		41,472	283,098
Contractors reduce OT costs		50,400								41,472	91,872
ABM traffic control / luggage handlers			26,746								26,746
ABM parking lot parkers assistants								164,480			164,480
5130 - COGS- SHUTTLE SERVICES			1,136,702								1,136,702
Shuttle Services			1,136,702								1,136,702
5131 - COGS- JANITORIAL SERVICES		2,400	240,000					144,000		22,148	408,548
Clean PD Building										22,148	22,148
Janitorial Services			240,000					144,000			384,000
(blank)		2,400									2,400
5132 - COGS- TRASH DISPOSAL SERVICES		9,600	4,200				1,200	4,200		389	19,589
For PD Building										389	389
Republic							1,200				1,200
Trash service			4,200								4,200
(blank)		9,600						4,200			13,800
5133 - COGS- CARPET CLEANING			27,000								27,000
Carpet cleaning			27,000								27,000
5135 - COGS- COMPUTER SERVICES			25,200				320,812	-			346,012
Computer services			25,200					-			25,200
CACI Port Security Grant services (75% offset by Port Security Grant revenues)							320,812				320,812
5138 - COGS- OTHER PROFESSIONAL SERVICES			28,000	120,000				5,100		900	154,000
CT2 MSD				60,000							60,000
Misc. Engineering/Surveying				60,000							60,000
Other Professional services			3,000							900	3,900
TBD			25,000					5,100			30,100
6129 - SGA- MISC. CONTRACT LABOR	1,800				48,500						50,300
Delivery / Shipping	1,800										1,800
Temporary Hires					22,000						22,000
Temporary Services					26,500						26,500
6134 - SGA- PHOTOGRAPHY	-	-	-	-	12,282	-	-	-	2,000	-	14,282
Photography					282						282
TBD					12,000				2,000		14,000
6135 - SGA- COMPUTER SERVICES	253,700	-	-	-	-	280,200	-	-	-	-	533,900
Annual License Fees						96,000					96,000
AV Tech	2,900										2,900
Board Mtg Streaming	19,200										19,200
Commerce Annual License Fees						40,200					40,200
Copier Services						42,000					42,000
Data Center	16,800										16,800
Harbor Mastery Annual License Fees						52,800					52,800
IT Services	180,000										180,000
J&J	12,000										12,000
Net Suite Payroll/HR						36,000					36,000

Description / Department	Administration	C&M	Cruise	Engineering	Executive	Finance	Operations	Parking	Public Relations	Safety-Security	Grand Total
Security	22,800										22,800
Time Keeping						13,200					13,200
6136 - SGA- CONSULTING SERVICES	-				136,300	8,000					144,300
Consulting - Misc.					45,000						45,000
Grant Serv / BCA					45,000						45,000
HR Consulting					31,300						31,300
Retreat					7,500						7,500
Survey, results & action plan					7,500						7,500
TBD						8,000					8,000
6137 - SGA- LEGAL SERVICES	-				305,000	-					305,000
Legal Services					305,000						305,000
6138 - SGA- OTHER PROFESSIONAL SERVICES	26,490	-	-	-	83,342	129,600	-	-	-	-	239,431
ACS Monthly Fees						50,400					50,400
Alchemy Support	8,430										8,430
Arbitrage Filing Fees						3,000					3,000
Drug Screening					1,800						1,800
Harbor Master Support Fees						43,200					43,200
Market data					15,000						15,000
Officer Evaluations					424						424
Open Records	14,400										14,400
Plants					4,200						4,200
Public Records Management	3,660										3,660
Rating Agency Fee						20,000					20,000
Ratings Agency Fee						11,000					11,000
Records Storage					3,612						3,612
Recruiting Services					780						780
Rehab					2,000						2,000
TBD					31,286	2,000					33,286
Time Clock Services					3,240						3,240
Trustee 1					3,000						3,000
Trustee 2					3,000						3,000
Trustee 3					3,000						3,000
Trustee 4					3,000						3,000
Trustee 5					3,000						3,000
Trustee 6					3,000						3,000
Trustee 7					3,000						3,000
6139 - SGA- AUDIT SERVICES						95,000					95,000
RSM						95,000					95,000
6851 - SGA- BROCHURES & FOLDERS									3,000		3,000
TBD									3,000		3,000
6852 - SGA- CALENDARS									1,600		1,600
Make Calendars									1,600		1,600
6853 - SGA- PROMOTIONAL ITEMS	-				12,000				125,000		137,000
TBD					12,000				125,000		137,000
6854 - SGA- SPECIAL COMMUNITY RELATIONS PROJECTS					300				10,000		10,300
TBD					300				10,000		10,300
6855 - SGA- SPECIAL FUNCTIONS					408				5,000		5,408
TBD					408				5,000		5,408
6856 - SGA- CONFERENCES & EXHIBITIONS					850	-			-		850
TBD					850						850
6857 - SGA- WEBSITE ADVERTISING & MARKETING					5,001	500	-		75,500		81,001
Cruise Guide									75,500		75,500

Description / Department	Administration	C&M	Cruise	Engineering	Executive	Finance	Operations	Parking	Public Relations	Safety-Security	Grand Total
Pop Up display for tradeshow									10,000		10,000
Print Ads									15,000		15,000
Promotional video									30,000		30,000
Website Advertising									15,500		15,500
Zenreach.com					5,001						5,001
TBD						500					500
6858 - ADVERTISING & MARKETING					-	2,000			199,088		201,088
American Journal of Transportation									9,000		9,000
Breakbulk Magazine									11,600		11,600
Cruise Business Review									30,000		30,000
Cruise Industry News									12,210		12,210
Cruise Times									7,500		7,500
Daily News Press Run									500		500
Freight Business Journal									15,000		15,000
Galveston Island Visitor's Guide									5,200		5,200
Global Trade Magazine									23,400		23,400
Inbound Logistics									5,000		5,000
Journal of Commerce									21,600		21,600
Lloyd's List									5,500		5,500
Maritime Executive									21,000		21,000
Profile Display									500		500
Seaports Magazine									11,778		11,778
Seaports of the Americas									3,600		3,600
Seatrade Cruise Review									5,200		5,200
Special Editions Publishing									7,500		7,500
Who's Who									3,000		3,000
TBD						2,000					2,000
Grand Total	281,990	66,600	1,500,898	120,000	603,983	515,300	325,132	325,580	421,188	66,408	4,227,079