

PORT OF GALVESTON
2019 BUDGET
PASSENGER COUNT AND CARS PARKED ANALYSIS

Ship	PAX Capacity	09/1/17-08/31/18 PORT CALLS	9/1/17-8/31/18 PAX ACT	9/1/17-8/31/18 CARS ACT	Passenger Utilization	Cars Per Passenger	2019 BUDGET PORT CALLS	2019 PAX Budget	2019 CARS Budget	Passenger Utilization	Cars Per Passenger
Carnival Breeze	4,724	52	456,498	23,650	92.9%	2.6%	52	481,228	26,775	92.9%	3%
CARNIVAL VISTA	4,980										
Total Carnival Breeze Vista		52	456,498	23,650	92.9%	2.6%	52	481,228	26,775	92.9%	2.8%
Carnival Dream	4,631										
Carnival Valor	3,730	78	543,826	40,242	93.5%	3.7%	50	429,750	25,315	92.8%	2.9%
Total Carnival Liberty Valor		78	543,826	40,242	93.5%	3.7%	77	621,862	38,100	93.6%	3.3%
Carnival Freedom	3,700	51	347,673	21,292	92.1%	3.1%	49	334,054	19,140	92.1%	3.1%
Disney Wonder	2,713	10	50,022	2,519	92.2%	2.5%	9	45,000	1,980	92.1%	2.9%
RCCL Liberty of the Seas	4,960	52	446,524	19,411	86.6%	2.2%	52	446,470	20,880	86.6%	2.2%
RCCL ENCHANTMENT SEAS	2,730	1	295		5.4%	0.0%	51	242,184	14,150	87.0%	2.3%
RCCL VISION SEAS	2,514	35	157,546	9,817	89.5%	3.1%	9	38,000	2,200	84.0%	2.9%
Total RCCL Enchantment Vision Seas		36	157,841	9,817	87.0%	3.1%	60	280,184	16,350	86.6%	2.9%
Grand Total		279	2,002,384	116,931	90.9%	2.9%	299	2,208,798	123,225	90.8%	2.8%

BOARD OF TRUSTEES - GAITHER TON WHARVES/GPFC
2018 YTD ACTUAL + FORECAST AND 2018 BUDGET TO 2019 BUDGET COMPARISON
For the Twelve Months Ending 12/31/2018

	TOTAL FORECAST	ORIGINAL BUDGET		VARIANCE	% VARIANCE	ORIGINAL BUDGET		VARIANCE	% VARIANCE
		12/31/2019	1/1/2019			12/31/2018	1/1/2018		
Contract Labor:									
CONTRACT LABOR-MISC.									
6900-200-300-873- CONTRACT LABOR - DOCKS-C&M- ALL PIERS MAINT	980			980	100.00%				0.00%
6900-300-600-910- CONTRACT LABOR-G&A-ADMIN-GENERAL OFFICES	73,773			73,773	100.00%				0.00%
6900-200-300-518- CONTRACT LABOR-DOCKS-C&M-CONTROL	7,125			(21,375)	-300.00%	28,500		(80,483)	0.00%
6920-380-430-747- CONTRACT LABOR-CT-PKG LOTS-CCL		28,500		(80,483)	0.00%			(37,970)	0.00%
6920-380-430-750- CONTRACT LABOR-CT-PKG LOTS-RCCL		37,970		(3,020)	0.00%			168,917	88.23%
6920-380-430-751- CONTRACT LABOR-CT-PKG LOTS-DCL		3,020		152,682	87.14%	191,451		(6,938)	0.00%
6920-380-410-747- CONTRACT SECURITY-CRUISE TERMINAL P25 CCL	175,216	22,534		50,658	87.95%			(558)	0.00%
6920-380-410-750- CONTRACT SECURITY-CRUISE TERMIN-P27 RCCL	57,596	6,938		888	61.41%			39,948	18.16%
6920-380-410-751- CONTRACT SECURITY-CRUISE TERMIN-P27-DCL	1,448	558		136,133	43.06%	219,951			
	316,136	180,003							
CONTRACT POLICE									
6910-380-410-747- CONTRACT POLICE-CRUISE TERM OPS- PIER 27	416,805	424,534		(7,729)	-1.85%	444,503		19,969	4.49%
6910-380-410-750- CONTRACT POLICE-CR. TERM OPS- PIER 27	183,450	245,867		(62,417)	-34.02%	201,577		(44,290)	-21.97%
6910-380-410-751- CONTRACT POLICE-CR. TERM OPS- DCL	7,808	16,268		(16,268)	0.00%			(16,268)	-21.97%
6910-380-410-847- CONTRACT POLICE-SMP GARAGE	608,063	686,669		7,808	100.00%				0.00%
				(78,606)	-12.93%	646,080		(40,589)	-6.28%
CONTRACT SECURITY									
6920-380-410-851- CONTRACT LABOR-CR TRMNL-TRANSIT TERMINAL	49,720	51,032		(1,312)	-2.64%	120,000		68,968	57.47%
6920-200-190-728- CONTRACT SECURITY-PIER 14		124,594		(124,594)	0.00%			(124,594)	0.00%
6920-200-190-780- CONTRACT SECURITY-PIER 40		124,594		(124,594)	0.00%			(108,593)	0.00%
6920-380-410-747- CONTRACT SECURITY-CRUISE TERM-P25-CCL	89,878	108,593		(18,715)	-20.82%			180,540	100.00%
6920-380-410-750- CONTRACT SECURITY-CRUISE TERM- PIER 27-RCCL	47,463	240		47,463	100.00%				0.00%
6920-380-410-751- CONTRACT SECURITY-CRUISE TERM-P27-DCL				240	100.00%				
6920-390-410-847- CONTRACT SECURITY-PARKING LOT OPS-PARKING GARAGE	187,301	126,642		(126,642)	0.00%			(126,642)	0.00%
		535,455		(348,154)	-185.88%	300,540		(234,915)	-78.16%
	1,111,500	1,402,127		(290,627)	-26.15%	1,166,571		(235,556)	-20.19%
Total Contract Labor									

BOARD OF TRUSTEES - G. ESTON WHARVES/GPFC
2018 YTD ACTUAL + FORECAST AND 2018 BUDGET TO 2019 BUDGET COMPARISON
For the Twelve Months Ending 12/31/2018

	ORIGINAL			ORIGINAL			VARIANCE	% VARIANCE	ORIGINAL			VARIANCE	% VARIANCE	
	TOTAL	FORECAST	1/1/2019	BUDGET	1/1/2019	BUDGET			1/1/2018					
Direct Sales Expense:														
PHOTOGRAPHY														
8401-800-500-990- PHOTOGRAPHY-BD-PUBLIC RELATIONS-GALV														
	10,936		10,000		936		23.98%		27,990		17,990		64.27%	
	10,936		10,000		936		8.56%		27,990		17,990		64.27%	
ADVERTISING/BROCHURES/CALENDARS														
8415-800-450-910- ADVERTISING-BD-SALES & MKTG-FIN CONTROL														
	117,140				117,140		100.00%		147,000		147,000		100.00%	
8415-800-500-990- ADVERTISING-BD-PUBLIC RELATIONS-GALV														
	58,984		112,400		(53,416)		-38.16%		57,189		(55,211)		-57.37%	
8415-800-600-910- ADVERTISING-G&A-ADMIN-GENERAL OFFICES														
	10,567				10,567		100.00%		10,930		10,930		100.00%	
8415-900-620-910- ADVERTISING-G&A-ADMINISTRATION-GEN OFF														
			15,600		(15,600)		0.00%		4,200		(800)		-19.05%	
8403-800-500-990- BROCHURES & FOLDERS-BD-PUBLIC RELATIONS-GALV														
	2,300		5,000		(5,000)		-233.33%		8,900		6,900		77.53%	
8405-800-500-990- CALENDARS-BD-PUBLIC RELATIONS-GALV														
	11,312		2,000		300		62.26%		17,382		(22,618)		-66.84%	
8410-800-500-990- PROMOTIONAL ITEMS-BD-PUBLIC RELATIONS-GALV														
	574		40,000		(28,688)		-146.77%		495		495		100.00%	
8421-800-450-990- SHIPPING/EXHIBITS & RELATED FEES-SALES														
	200,877		175,000		25,877		12.88%		246,096		71,096		28.89%	
EMPLOYEE RELATIONS														
8416-900-600-910- EMPLOYEE RELATIONS-G&A-ADMIN-GENERAL OFFICES														
	20,486		1,200		19,286		94.14%		18,950		17,750		93.67%	
8416-900-620-910- EMPLOYEE RELATIONS-G&A-ADMINISTRATION-GEN OFF														
			24,000		(24,000)		0.00%				(24,000)		0.00%	
8416-900-650-910- EMPLOYEE RELATIONS-G&A-FINANCE-GEN OFF														
	5,872		1,000		(1,000)		0.00%				(1,000)		0.00%	
8424-900-600-910- MOVING & LIVING EXP-G&A-ADMIN-GEN OFFICE														
	26,358		26,200		158		0.60%		18,950		(7,250)		-38.26%	
SPECIAL FUNCTIONS														
8420-800-450-990- SPECIAL FUNCTIONS-BD-SALES-GALV														
	51,955				51,955		100.00%		77,975		77,975		100.00%	
8420-800-500-990- SPECIAL FUNCTIONS-BD-PUBLIC RELATIONS-GALV														
	8,985		56,500		(47,515)		-489.22%		16,000		(40,500)		-253.13%	
8411-800-500-990- SPECIAL COM REL PROJ-BD-PUBLIC RELATIONS-GALV														
	2,519		10,000		(7,481)		31.12%		13,250		3,250		24.53%	
	63,459		66,500		(3,041)		-4.79%		107,225		40,725		37.98%	
WEBSITE														
8111-380-410-747- INTERNET & WEBSITE MAINT COMM-CRUISE TERMINAL														
	118,679				118,679		100.00%		25,200		25,200		100.00%	
8427-800-500-990- WEBSITE-BD-PUBLIC RELATIONS-GALV														
	18,099		9,000		9,099		91.06%		79,200		70,200		88.64%	
8111-380-430-990- INTERNET & WEBSITE MAINT COMM-CT-PKG LOTS-G&A														
	136,778		134,580		(2,198)		0.00%		104,400		(30,180)		0.00%	
					2,198		1.61%				(30,180)		-28.91%	
Total Direct Sales Expense														
	438,408		412,280		26,128		5.96%		504,661		92,381		18.31%	

PORT OF GASTON
PROFESSIONAL SERVICES 2019 BUDGET COMPARED TO 2018 FORECAST ORIGINAL BUDGET

	2018			ORIGINAL BUDGET			ORIGINAL BUDGET		
	FORECAST	12/31/2019	% VARIANCE	VARIANCE	12/31/2018	% VARIANCE	VARIANCE	1/1/2018	% VARIANCE
Professional Services:									
UDIT									
350-900-600-910- PROF SVCS-AUDIT-G&A-ADMIN-GENERAL OFFICES	44,426	80,000	100.00%	44,426	85,000	100.00%	85,000	85,000	100.00%
350-900-650-910- PROF SVCS-AUDIT-G&A-FINANCE-GEN OFF	44,426	80,000	-80.07%	(35,574)	85,000	0.00%	(80,000)	5,000	5.88%
LEGAL									
560-900-600-910- PROF SVCS-LEGAL-G&A-ADMIN-GENERAL OFFICES	171,660	180,000	27.98%	(8,340)	180,000	0.00%	(68,000)		0.00%
560-900-620-910- PROF SVCS-LEGAL-G&A-ADMINISTRATION-GEN OFF		68,000	0.00%	(68,000)		0.00%	(2,000)		0.00%
560-900-650-910- PROF SVCS-LEGAL-G&A-FINANCE-GEN OFF	171,660	250,000	-45.64%	(78,340)	180,000	-45.64%	(70,000)		-38.89%
COMPUTER SERVICES									
620-900-600-910- COMPUTER SERVICES-G&A-ADMIN-GENERAL OFFICES	579,931	255,852	100.00%	579,931	106,000	100.00%	106,000	106,000	100.00%
620-900-620-910- COMPUTER SERVICES-G&A-ADMINISTRATION-GEN OFF		327,079	0.00%	(255,852)		0.00%	(255,852)		0.00%
620-900-620-910- COMPUTER SERVICES-PORT SECURITY GRANT	579,931	582,931	-0.52%	(3,000)	106,000	-0.52%	(149,852)		-141.37%
LEGISLATIVE									
590-900-600-990- PROF SVCS-OTHER-G&A-ADMIN-LEGISLATIVE	24,000	48,000	-100.00%	(24,000)	0	-100.00%	(48,000)		0.00%
OTHER - ADMIN									
590-900-600-910- PROF SVCS-OTHER-G&A-ADMIN-GENERAL OFFICES	155,273	98,004	73.15%	155,273	367,293	73.15%	367,293	367,293	78.76%
590-900-620-910- PROF SVCS-OTHER-G&A-ADMINISTRATION-GEN OFF	155,273	98,004	0.00%	(98,004)	367,293	0.00%	(98,004)		0.00%
OTHER - ENGINEERING									
590-900-400-910- PROF SVCS-OTHER-G&A-ENGINEERING-GENERAL OFFICES	38,883	30,000	36.77%	8,883	30,000	36.77%	269,289		73.32%
OTHER - CRUISE									
560-380-410-992- PROF SVCS - CONSULTING FEES - CRUISE TERMINALS	5,280	5,280	100.00%	5,280		100.00%			0.00%
OTHER - SALES & MARKETING									
3590-800-450-990- PROFESSIONAL SERVICES-OTHER-SALES & MARKETING		0	100.00%	0	12,000	100.00%	12,000	12,000	100.00%
Total Professional Services	1,019,453	1,088,935	-6.82%	(69,482)	780,293	-6.82%	18,437		2.36%
COMPUTER SERVICES:									
Labor/Materials for Isolate the Data network and Security network		5,000							
Alchemy support renew		7,300							
Server service support (4 servers)		6,000							
GB Tech - Proof Point Email filtering services		8,100							
Data Center		16,500							
GB Tech IT Services		171,952							
Active Cyber Security Professional Services (Arctic Wolf)		36,000							
Training/Travel		5,000							
Port Security Grant		327,079							
		582,931							
OTHER: ADMIN									
Veritrust		30,000							
Gov. QA		14,000							
HR Consultant		25,000							
Teleforce		25,000							
Plants		4,004							
		98,004							

PORT OF GASTON
OFFICE OTHER ADMINISTRATIVE EXPENSES
2019 BUDGET COMPARED TO 2018 FORECAST ORIGINAL BUDGET

	TOTAL			ORIGINAL BUDGET			ORIGINAL BUDGET		
	FORECAST	12/31/2019	VARIANCE	% VARIANCE	12/31/2018	VARIANCE	% VARIANCE	1/1/2018	% VARIANCE
Office & Other Administrative Expenses:									
OFFICE SUPPLIES									
8601-200-190-930- OFFICE SUPPLIES-DOCKS-SAFETY/SEC OFFICE	2,848	4,000	(2,092)	-71.9%	4,800	(200)	(4.17%)	4,800	(4.17%)
8601-200-190-942- OFFICE SUPPLIES&EXP-DOCKS-SAFETY/SEC-40TH ST GATE	2,050	4,000	(2,596)	-106.0%	4,800	(200)	(4.17%)	4,800	(4.17%)
8601-200-300-822- OFFICE SUPPLIES&EXP-DOCKS-C&M-PLANT 12-3	366	900	(599)	-104.1%	900	0	0.00%	900	0.00%
8601-200-400-738- OFFICE SUPPLIES & EXPENSES-DOCKS-ENG-PIER 19	425	720	(295)	-48.5%	720	0	0.00%	720	0.00%
8601-400-460-910- OFFICE SUPPLIES & EXPENSES- FTZ - GENL OFFICES	1,234	720	514	71.4%	720	0	0.00%	720	0.00%
8601-400-460-910- OFFICE SUPPLIES & EXP-BD-SALES-GALV	79	79	0	0.00%	79	0	0.00%	79	0.00%
8601-300-450-990- OFFICE SUPPLIES&EXP-G&A-ENGINEERING-GENERAL OFFICES	85	85	0	0.00%	85	0	0.00%	85	0.00%
8601-300-400-910- OFFICE SUPPLIES&EXP-G&A-ADMIN-GENERAL OFFICES	37,168	2,000	35,168	94.0%	24,000	22,000	91.67%	24,000	100.00%
8601-380-410-747- OFFICE SUPPLIES & EXP-CRUISE TERMINAL	75	3,000	(3,000)	0.0%	396	(3,000)	0.00%	396	0.00%
8601-380-430-910- OFFICE SUPPLIES & EXP-CT-PKG LOTS-G&A	393	24,000	(24,000)	0.0%	0	(24,000)	0.00%	0	0.00%
8601-300-620-910- OFFICE SUPPLIES&EXP-G&A-ADMINISTRATION-GEN OFF	9,700	9,700	0	0.0%	9,700	(9,700)	0.00%	9,700	0.00%
8601-300-650-910- OFFICE SUPPLIES&EXP-G&A-FINANCE-GEN OFF	1,176	1,176	0	0.0%	1,176	(480)	0.00%	1,176	0.00%
8601-300-600-910- OFFICE SUPPLIES-CT OPS-CR TERMINAL-PIER 25	99	480	(480)	0.0%	0	(480)	-37.0%	0	-37.0%
8601-380-410-747- OFFICE SUPPLIES-CT OPS-CR TERMINAL-PIER 25	44,822	48,800	(3,978)	-8.9%	35,616	(13,184)	-37.0%	35,616	-37.0%
OTHER EXPENSES									
8602-200-190-847- OTHER EXP-DOCKS-SAFETY & SECUR-SMP PARKING GARAGE	100	100	0	0.00%	100	0	0.00%	100	0.00%
8602-200-190-930- OTHER EXP-DOCKS-SAFETY/SECURITY OFFICES	7,707	9,000	(6,308)	-82.0%	18,000	4,000	22.22%	18,000	22.22%
8602-200-400-825- OTHER EXP - DOCKS- ENG - ENGINEERING FIELD OFFICE	1,068	1,000	418	29.5%	4,200	3,200	76.19%	4,200	76.19%
8602-400-460-910- OTHER EXP-OPERATORS BOND-FTZ-GENERAL OFFICES	1,136	1,136	0	0.00%	1,136	0	0.00%	1,136	0.00%
8602-900-350-910- OTHER EXP-G&A-ADMIN-GENERAL OFFICE	40	40	0	0.00%	40	0	0.00%	40	0.00%
8602-900-400-910- OTHER EXP-G&A-ENGINEERING-GENERAL OFFICES	459	459	0	0.00%	459	0	0.00%	459	0.00%
8602-900-400-910- OTHER EXP-G&A-ADMIN-GENERAL OFFICES	14,312	18,671	(4,359)	-30.0%	16,800	2,359	14.04%	16,800	14.04%
8602-380-410-747- OTHER EXP-CRUISE SHIPS-GEN CR SHIP TERMINAL-P25	150	200	(50)	-25.0%	600	450	75.00%	600	75.00%
8602-380-410-750- OTHER EXP-CRUISE TERMINAL-PIER 27	60	80	(20)	-25.0%	240	180	75.00%	240	75.00%
8602-380-410-851- OTHER EXP-CR SHIP OPS-CR TERMINAL-TRANSIT TERMINAL	18,000	18,000	0	0.00%	18,000	0	0.00%	18,000	0.00%
8602-900-620-910- OTHER EXP-G&A-ADMINISTRATION-GEN OFF	(2,282)	1,000	(3,282)	-145.2%	840	(1,600)	(19.05%)	840	(19.05%)
8603-200-400-825- CONSTR.OFFICE EXPENSES-DOCKS-ENG-FIELD OFFICES	30	120	(90)	-75.0%	120	0	0.00%	120	0.00%
8604-380-410-747- POSTAGE-CR TRMN OPS-CR TRMNL -P25 CRUISE TERMINAL	96	128	(32)	-25.0%	380	284	74.47%	380	74.47%
8604-800-450-990- POSTAGE-BD-SALES-GALV	329	6,000	(5,671)	-94.5%	1,200	(600)	-50.00%	1,200	-50.00%
8604-800-500-990- POSTAGE-BD-PUBLIC RELATIONS-GALV	4,526	4,526	0	0.00%	6,000	1,474	32.56%	6,000	32.56%
8604-900-600-910- POSTAGE/OPS-G&A-ADMIN-GENERAL OFFICES	400	400	0	0.00%	400	0	0.00%	400	0.00%
8605-400-460-910- OPERATORS BOND FOREIGN TRADE ZONE OFFICES	4,972	8,000	(3,028)	-37.5%	9,300	(2,700)	(29.03%)	9,300	(29.03%)
8677-900-600-000- BOARD MEETINGS & GOVT REL-G&A-ADMIN-BUDGET	33,253	43,120	(9,867)	-29.7%	58,280	15,160	26.0%	58,280	26.0%
8677-900-600-910- BOARD MEETINGS&GOVT REL-G&A-ADMIN-GENERAL OFFICES	1,007	1,007	0	0.00%	1,007	0	0.00%	1,007	0.00%
8605-380-410-747- COPIER/SUPPLIES-CRUISE TERMINAL OPS-PIER 25	30,165	30,165	0	0.00%	46,200	15,035	46.53%	46,200	46.53%
8605-900-600-910- COPIER/SUPPLIES-G&A-ADMIN-GENERAL OFFICE	31,172	42,840	(11,668)	-37.4%	46,200	3,360	7.3%	46,200	7.3%
8605-900-620-910- COPIER/SUPPLIES-G&A-ADMINISTRATION-GEN OFF	26,829	26,829	0	0.00%	23,000	3,829	16.65%	23,000	16.65%
8621-900-600-910- DYNAMICS SOFTWARE LIC-G&A-ADMIN-GENERAL OFFICES	112,974	4,872	108,102	96.7%	4,800	72	1.50%	4,800	1.50%
8622-900-600-910- COMPUTER EQUIPMENT	2312	2312	0	0.00%	2312	0	0.00%	2312	0.00%
8621-900-600-911- MISC SOFTWARE LICENSE - ANNUAL	298,359	298,359	0	0.00%	298,359	0	0.00%	298,359	0.00%
8621-900-620-911- MISC SOFTWARE LICENSE-G&A-ADMINISTRATION-GEN OFF	11,200	11,200	0	0.00%	11,200	0	0.00%	11,200	0.00%
8622-900-620-910- COMPUTER EQUIPMENT-G&A-ADMINISTRATION-GEN OFF	327,079	327,079	0	0.00%	327,079	0	0.00%	327,079	0.00%
8622-900-620-910- COMPUTER EQUIPMENT-PORT SECURITY GRANT	142,115	636,538	(494,423)	-348.0%	27,800	(468,623)	-1701.1%	27,800	-1701.1%
Total Office & Other Administrative Expenses	251,362	771,398	(520,036)	-206.9%	167,896	(603,502)	-359.4%	167,896	-359.4%
COMPUTER HARDWARE & SOFTWARE:									
MISC. COMPUTER HARDWARE REPLACEMENTS	11,200	11,200	0	0.00%	11,200	0	0.00%	11,200	0.00%
CAD LICENSES	2,000	2,000	0	0.00%	2,000	0	0.00%	2,000	0.00%
SONICWALL REPLACEMENT FOR TLEST NETWORK	1,500	1,500	0	0.00%	1,500	0	0.00%	1,500	0.00%
SYMANTEC CLOUD	4,005	4,005	0	0.00%	4,005	0	0.00%	4,005	0.00%
IMB MAAS360 (ON DEVICES)	15,300	15,300	0	0.00%	15,300	0	0.00%	15,300	0.00%
ADP - HR MODULE	83,940	83,940	0	0.00%	83,940	0	0.00%	83,940	0.00%
ADP - PAYROLL MODULE	30,372	30,372	0	0.00%	30,372	0	0.00%	30,372	0.00%
ADP - TIMECLOCKS	3,552	3,552	0	0.00%	3,552	0	0.00%	3,552	0.00%
ISEAPORTS	51,840	51,840	0	0.00%	51,840	0	0.00%	51,840	0.00%
NETSUITE	105,850	105,850	0	0.00%	105,850	0	0.00%	105,850	0.00%
PORT SECURITY GRANT	327,079	327,079	0	0.00%	327,079	0	0.00%	327,079	0.00%
	636,538	636,538	0	0.00%	636,538	0	0.00%	636,538	0.00%

PORT OF GALVESTON
TRAINING AND DEVELOPMENT
2019 BUDGET SUPPORTING SCHEDULE

EVENT	OPS	POLICE	C&M	ENGR	PARKING	PUB REL	ADMIN	PORT DIR.	BOARD	HR	FINANCE	TOTAL
TUITION REIMBURSEMENT										15,750		15,750
TRADE TRAINING			6,312									6,312
AAPA EXECUTIVE MANAGEMENT CONFERENCE								2,280		2,850		5,130
POLICE ONE - ONLINE TRAINING - ANNUAL FEE		4,500										4,500
NETSUITE CONFERENCE (PORT DIRECTOR, PURCHASING & 2 FINANCE)								1,000		1,000	2,000	4,000
AAPA - TERMINAL MANAGEMENT	3850											3,850
FIREARMS QUALIFYING TRAINING FOR 35 PEOPLE		3,778										3,778
FCCA CONFERENCE - 2 BOARD MEMBERS - MAY 29-JUNE 1 - ORLANDO, FL								1,200	2,400			3,600
U OF H GRANTS										2,380		2,380
BOARD MEMBER AAPA 107TH ANNUAL CONVENTION NORFOLK, VA 2 TRUSTEES, 5 DAYS EACH (OCT 13-16)									2,300			2,300
AAPA COMMISSIONERS SEMINAR JUNE 18-20, 2019 SAN FRANCISCO, CA 2 ATTENDEES									1,990			1,990
HR SHRM ANNUAL CONFERENCE (NEW ORLEANS, LA)										1,900		1,900
MISCELLANEOUS (UNDER \$1,000)		1,000								499	350	1,849
FINANCE STAFF GOVERNMENT FINANCIAL OFFICERS ASSN. OF TEXAS (GFOAT) CONFERENCE (SEND 1 TO SPRING AND FALL) & PORT DIRECTOR								600			1,200	1,800
AAPA PORT ADMINISTRATION CONFERENCE								796		995		1,791
TECHNIQUES FOR PAVEMENT REHABILITATION				1,775								1,775
EARTH-RETAINING STRUCTURES SEMINAR				1,565								1,565
FLEXIBLE PAVEMENT DESIGN AND REHABILITATION				1,565								1,565
LATERAL FORCE RESISTING SYSTEMS SEMINAR				1,565								1,565
STURCTURAL CONDITION OF EXISTING STRUCTURES				1,565								1,565
DEEP FOUNDATIONS SEMINAR				1,565								1,565
DESIGN CONCRETE PAVEMENTS SEMINAR				1,565								1,565
SABATIER SEMINARS										1,430		1,430
CPE TRAINING											1,400	1,400
LAW ENFORCEMENT MANAGEMENT INSTITUTE OF TEXAS (LEMIT)		1,350										1,350
TOPS - LEVEL 3 TRAINING - NEW HIRE		1,350										1,350
GROUND IMPROVEMENT METHODS SEMINAR				1,215								1,215
SEATRADE CRUISE SHIPPING GLOBAL EXHIBIT									1,100			1,100
AAPA COMMUNICATIONS SEMINAR						1,000						1,000
PORT DIRECTOR ANNUAL CRUISE SHIPPING CONFERENCE IN FT LAUDERDALE, FL APRIL 8 - 11, 2018								1,000				1,000
GTOT OF TEXAS / SAN ANTONIO FEB 24-27								500			500	1,000
AAPA FACILITIES ENGINEERING SEMINAR				995								995
AAPA CRUISE SEMINAR				995								995
PURCHASING ASSISTANT TRAINING										870		870
MEDICAL ALERT SEMINAR		800										800
BOARD MEMBER AAPA ANNUAL SPRING CONFERENCE MARCH 20-21 WASHINGTON DC									795			795
PORT DIRECTOR AAPA ANNUAL SPRING CONFERENCE MARCH 20-21 WASHINGTON DC								795				795
OPEN RECORDS SEMINAR		675										675
TEXAS COMMISSION ON LAW ENFORCEMENT (TCOLE)		600										600
ATTORNEY GENERAL OPEN MEETING TRAINING 4 DAYS								600				600
WOMEN'S INTERNATIONAL SHIPPING AND TRADING ASSEMBLY (WISTA)						550						550
EXECUTIVE MANAGEMENT CLASS								500				500
REAL ESTATE WORKSHOP SEPTEMBER, 2019								400				400
NATIONAL SEMINARS TRAINING (HR)										400		400
FIREARMS INSTRUCTOR CERTIFICATION		323										323
Grand Total	3,850	14,376	6,312	14,370	-	1,550	-	9,671	8,585	28,074	5,450	92,238
2018 Forecast												49,772
2019 Budget Over / (Under) 2018 Forecast												(42,466)

PORT OF GALVESTON
DUES, PUBLICATIONS & MEMBERSHIPS
2019 BUDGET SUPPORTING SCHEDULE

EVENT	OPS	POLICE	ENGR	PUB REL	EXECUTIVE	HR	FINANCE	TOTAL
GALVESTON CHAMBER OF COMMERCE				6,500	7,748			14,248
AMERICAN ASSOCIATION OF PORT AUTHORITIES					12,880			12,880
GALVESTON ECONOMICS DEVELOPMENT PARTNERS					12,500			12,500
ARREST SYSTEM		11,974						11,974
FLORIDA CARIBBEAN CRUISE ASSOCIATION (FCCA) - PLATINUM MEMBERSHIP					10,000			10,000
GREATER HOUSTON PORT BUREAU					10,000			10,000
MISCELLANEOUS (UNDER \$1,000 EVENTS)		4,472	1,990	400	1,000	265	1,850	9,977
LEXIPOL		8,000						8,000
CRUISE LINE INTERNATIONAL ASSOCIATION (CLIA) (FORMERLY INTERNATIONAL COUNCIL OF CRUISE LINES-ICCL) - ANNUAL PORT EXECUTIVE PARTNER DUES				7,500				7,500
WEST GULF MARITIME ASSOCIATION (WGMA)				7,500				7,500
THE PROPELLER CLUB OF THE PORT OF GALVESTON				285	2,000			2,285
SALES AND MARKETING CALLS AND MEETINGS AS REQUIRED BY ONGOING SALES & MARKETING ACTIVITY RELATED TO THE PORT OF GALVESTON BOARD OF TRUSTEES GOALS & OBJECTIVES, STRATEGIC PLAN AND CY2017 MARKETING PLAN (TRAVEL AND OTHER EXPENSES TO BE APPROVED IN ADVANCE B				1,800				1,800
GULF INTRACOASTAL CANAL ASSOCIATION (GICA)				1,200				1,200
GOVERNMENT FINANCE OFFICERS ASSOCIATION (GFOA)							1,200	1,200
GALVESTON HISTORIC FOUNDATION					1,000			1,000
HR SHRM ANNUAL CONFERENCE (NEW ORLEANS, LA)						567		567
GALVESTON DOWNTOWN PARTNERSHIP					500			500
TEXAS PORTS ASSOCIATION (TPA)					375			375
LLOYD'S REGISTER	5,000							5,000
Grand Total	5,000	24,446	1,990	25,185	58,003	832	3,050	118,506
2018 Forecast								91,746
2019 Budget Over / (Under) 2018 Forecast								26,760

PORT OF GALVESTON
TRAVEL
2019 BUDGET SUPPORTING SCHEDULE

EVENT	OPS	POLICE	C&M	ENGR	PUB REL	PORT DIR.	BOARD	ADMIN-HR	FINANCE	TOTAL
BOARD MEMBER AAPA 107TH ANNUAL CONVENTION NORFOLK, VA 2 TRUSTEES, 5 DAYS EACH (OCT 13-16)							11,900			11,900
NETSUITE CONFERENCE (PORT DIRECTOR, PURCHASING & 2 FINANCE)						1,425		1,425	2,850	5,700
FCCA CONFERENCE - 2 BOARD MEMBERS - MAY 29-JUNE 1 - ORLANDO, FL						925	4,280			5,205
PORT DIRECTOR VARIOUS CONFERENCES, SEMINARS, AAPA COMMITTEE MEETINGS, CLIA MEETINGS & MEETINGS WITH CUSTOMERS AND SALES CALLS						5,150				5,150
AAPA EXECUTIVE MANAGEMENT CONFERENCE						2,530		2,530		5,060
LOCATION TBN - AAPA SEMINARS & CONFERENCES	4,230									4,230
FINANCE STAFF GOVERNMENT FINANCIAL OFFICERS ASSN. OF TEXAS (GFOAT) CONFERENCE (SEND 1 TO SPRING AND FALL) & PORT DIRECTOR						1,250			2,500	3,750
PORT DIRECTOR VARIOUS MEETINGS IN WASHINGTON, DC AND AUSTIN TX WITH LEGISLATORS AND AGENCIES RELATED TO DREDGING, SECURITY AND ECONOMIC DEVELOPMENT.						3,750				3,750
AAPA COMMISSIONERS SEMINAR JUNE 18-20, 2019 SAN FRANCISCO, CA 2 ATTENDEES							3,620			3,620
LAW ENFORCEMENT MANAGEMENT INSTITUTE OF TEXAS (LEMIT)		3,324								3,324
ANNUAL CONGRESSIONAL VISIT 2 TRUSTEES							3,250			3,250
AAPA PORT ADMINISTRATION CONFERENCE						1,470		1,470		2,940
CPE TRAINING									2,840	2,840
SEATRADE CRUISE SHIPPING GLOBAL EXHIBIT					2,700					2,700
ANNUAL CRUISE SHIPPING CONFERENCE (SEATRADE) IN MIAMI, FL APRIL 4-11, 2019 (1 BOARD MEMBER)							2,575			2,575
GTOT OF TEXAS / SAN ANTONIO FEB 24-27						1,250			1,250	2,500
SABATIER SEMINARS								2,280		2,280
MEDICAL ALERT SEMINAR		2,216								2,216
HR SHRM ANNUAL CONFERENCE (NEW ORLEANS, LA)								2,170		2,170
BOARD MEMBER AAPA ANNUAL SPRING CONFERENCE MARCH 20-21 WASHINGTON DC							2,150			2,150
PORT DIRECTOR AAPA ANNUAL SPRING CONFERENCE MARCH 20-21 WASHINGTON DC						2,150				2,150
AAPA FACILITIES ENGINEERING SEMINAR				1,860						1,860
PORT DIRECTOR ANNUAL CRUISE SHIPPING CONFERENCE IN FT LAUDERDALE, FL APRIL 8 - 11, 2018						1,800				1,800
TEXAS COMMISSION ON LAW ENFORCEMENT (TCOLE)		1,786								1,786
ATTORNEY GENERAL OPEN MEETING TRAINING 4 DAYS						1,750	-			1,750
AAPA CRUISE SEMINAR				1,685						1,685
WOMEN'S INTERNATIONAL SHIPPING AND TRADING ASSEMBLY (WISTA)					1,675					1,675
CLIA360 EXHIBIT					1,675					1,675
EARTH-RETAINING STRUCTURES SEMINAR				1,655						1,655
LATERAL FORCE RESISTING SYSTEMS SEMINAR				1,655						1,655
STURCTURAL CONDITION OF EXISTING STRUCTURES				1,655						1,655
FLEXIBLE PAVEMENT DESIGN AND REHABILITATION				1,650						1,650
DEEP FOUNDATIONS SEMINAR				1,555						1,555
DESIGN CONCRETE PAVEMENTS SEMINAR				1,555						1,555
GROUND IMPROVEMENT METHODS SEMINAR				1,555						1,555
TECHNIQUES FOR PAVEMENT REHABILITATION				1,555						1,555
BOARD MEMBER ANNUAL LEGISLATIVE VISITS TO AUSTIN							1,550			1,550
PORT DIRECTOR AAPA PORT DIRECTOR'S SEMINAR DATES FEB 12-13						1,550				1,550
PURCHASING ASSISTANT TRAINING								1,520		1,520
UNION PACIFIC SHORELINE RAILROAD AND PORT CONFERENCE AUGUST 2019						1,500				1,500
TEXAS PORTS MEETINGS (2) - DATES AND LOCATION - HOUSTON & TBD						1,500				1,500
AAPA COMMUNICATIONS SEMINAR					1,454					1,454
EXECUTIVE MANAGEMENT CLASS						1,450				1,450
REAL ESTATE WORKSHOP SEPTEMBER, 2019						1,400				1,400
OPEN RECORDS SEMINAR		1,389								1,389
GULF PORTS MEETINGS (1) - DATES AND LOCATION TBA						1,225				1,225
NATIONAL SEMINARS TRAINING (HR)								820		820
MISCELLANEOUS (UNDER \$1,000)								140	195	335
Grand Total	4,230	8,715	-	16,380	7,504	32,075	29,325	12,355	9,635	120,219
2017 Forecast										67,993
2018 Budget Over / (Under) 2017 Forecast										(52,226)